

datango signs OEM agreement with UNIT4 to power knowledge transfer Suite

WESTFORD, MA, June 24, 2010 – datango AG, the leading independent provider of software for the implementation of new software systems and increased user acceptance of mission-critical systems, today announced it has signed an OEM agreement with UNIT4, the world’s leading provider of change-embracing enterprise resource planning (ERP) and business software.

Using datango’s [performance suite](#), UNIT4 plans to deliver a new learning tool called the UNIT4 Knowledge Suite, aimed specifically at large international organisations to help them train staff on Agresso Business World and CODA software. The Suite will cover general functionality in the products and will allow training programs to be customized for customers as they install the software based on their user requirements.

“The datango performance suite will help customers make the most of the functionality in their UNIT4 software and will ensure that new employees are trained quickly and efficiently no matter where they are located,” said Peter Glissenaar, Corporate Vice President of Services at UNIT4. “We will be rolling out the datango products internally first to help us ensure consistent knowledge transfer across our business so that our people are the most proficient in the implementation of our software for our customers. At the same time, we will have the ability to pass this critical knowledge to our customers and their end users in a rapid and cost-effective manner that will ensure their success.”

The datango performance suite is a modular system that automates the entire process of generating and delivering all of the materials required to support a software upgrade or rollout, from test documentation to user training and support materials, in an integrated fashion, with each deliverable remaining accurate and consistent, even when changes are made in the target application software itself.

“We’re very pleased that UNIT4 has selected datango as the engine to supplement user knowledge of UNIT4 software,” said Stephen Walsh, datango’s Executive Vice President, Business Development and Product Marketing. “UNIT4 delivers highly adaptable mission-critical software that is designed for companies undergoing frenetic change. Through this agreement, these organizations can ensure that both the UNIT4 software *and* its users are able to keep pace with their dynamic business environment quickly, smoothly and effectively, in multiple geographies and languages.”

UNIT4 plans to roll out the Knowledge Suite internally first to maximize productivity of its consultants and R&D teams working on software installations. The UNIT4 Knowledge Suite will be rolled out to customers in Q4.

About UNIT4:

[UNIT4](#) is a global business software and services company aimed at helping dynamic organizations to embrace change simply, quickly and cost effectively in a market sector it calls 'Businesses Living IN Change' (BLINC)[™]. The Group incorporates a number of the world’s leading change embracing software brands including Agresso Business World and CODA financial management software. For mid-sized services intensive organizations, UNIT4 markets the [Agresso Business World](#) ERP suite that is widely acknowledged as the business software solution that delivers the lowest Total Cost of Change. This is achieved thanks to its VITA[™] architecture which allows for ongoing, post-implementation changes without the typical external IT costs and services that cost firms huge sums of money each year.

[CODA Financials](#) is our award-winning suite of best-of-class financial management software designed to integrate with your industry- and company-specific applications. CODA’s LINK[™] architecture sets it apart from ordinary accounting systems by providing a financial information backbone for companies with fast-changing and mixed application environments. It is a global accounting solution for mid-to large sized organizations, offering a "no compromise" approach to financial modeling, process control and application choice.

UNIT4 is a top six mid-market ERP software player globally and the 2nd largest European ERP supplier. With offices in 13 European countries, as well as 6 countries across North America, Asia Pacific and Africa and sales activities in several other countries, a revenue of €379.4 million was realized in 2009. UNIT4 is headquartered in Sliedrecht, the Netherlands. The company has 3,456 employees (31 December 2009).

About datango:

datango AG, founded in 1999 and headquartered in Berlin with offices in Europe and the Americas, provides software solutions that accelerate time-to-value and mitigate the risk of end user failure for mission-critical enterprise applications. Profitable since 2004 and with the support of Hasso Plattner Ventures and EXTOREL since 2006, datango took over the "Knowledge and Performance Solutions" business unit of the Swedish company Enlight AB in 2007. datango now has more than 750 clients, millions of users and successful partnerships with leading system integration and enterprise software companies globally. For more information, visit www.datango.com.

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